

Kansas

Estimated Economic Impact of Agriculture, Food, and Food Processing Sectors 06/06/2018

Using the most recent IMPLAN data available (2016) adjusted for 2018, 64 agriculture, food, and food processing sectors were analyzed to determine their overall contribution to the Kansas economy.¹

These 64 sectors have a total direct output of approximately \$ 46.4 billion and support 125,411 jobs in Kansas.

Running the model for all 64 sectors simultaneously produces the following results:

| Agriculture, Food, and Food Processing Sector Contribution to Overall Kansas Economy | | | | | | | |
|--|------------------------------|----------------------|--|--|--|-----------------------------------|--|
| Impact Type ² | Employment | % Employment | Total Value Added ³ | % of Gross Regional Product ⁴ | Output ⁵ | % of Gross Regional Product | |
| Direct Effect | 125,411.3 | 6.5% | \$9,812,194,270 | 6.0% | \$46,384,549,519 | 28.5% | |
| Indirect Effect | 69,078.6 | 3.6% | \$6,549,963,452 | 4.0% | \$12,080,816,993 | 7.4% | |
| Induced Effect Total Effect | 53,726.4 248,216.3 | 2.8% 12.9% | \$4,188,381,388 \$20,550,539,110 | 2.6% 12.6% | \$7,266,713,167 \$65,732,079,679 | 4.5% 40.4% | |

As shown in the above table, agriculture, food, and food processing supports 248,216 jobs, or 12.9% of the entire workforce in the state. These industries provide a total economic contribution of approximately \$ 65.7 billion, roughly 40.4% of the total economy.

When considering IMPLAN data available from 2012 forward, the five-year average economic contribution of the agriculture, food, and food processing sectors is roughly \$63.8 billion per year or 42.3% of the Kansas economy. Due to the fact that these industries are highly dependent on commodity and input prices, the total output of the industry is still in line with the industry average.

Another metric used to calculate the importance of sectors in an economy is their value added as a percentage of GRP. Total value added by the 64 agriculture, food, and food processing sectors is approximately \$ 20.6 billion, or 12.6% of the GRP. This indicates that personal income, business income, and taxes generated by these sectors account for 12.6% of the total economy.

The average value added by agriculture, food, and processing sectors in Kansas since 2012 is \$20.8 billion, or 13.8% of the GRP of the state.

¹ Article on building a contribution analysis in IMPLAN that avoids double counting: http://www.implan.com/index.php?option=com_content&view=article&id=660%3A660&catid=253%3AKB33&Itemid=70

² Direct, indirect, and induced effects sum together to estimate the total economic contribution in the state. **Direct effects** capture the contribution from agricultural and food products. **Indirect effects** capture the economic benefit from farms and agricultural businesses purchasing inputs from supporting industries within the state. **Induced effects** capture the benefits created when employees of farms, agricultural businesses, and the supporting industries spend their wages on goods and services within the state.

³ Value added = labor income + indirect business taxes + other property type income.

 $^{^4}$ GRP = final demand of households + governments expenditures + capital + exports - imports - institutional sales.

⁵ Output = intermediate inputs + value added.

The following tables document top industries affected by employment and output, as well as a listing of all industries that were analyzed.

In the top ten by employment, Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming is the top employer in the agriculture industry with 42,501 employees. This table also shows the amount of jobs that are created by the agriculture industry in Kansas.

| Description | Total Employment | Total Output |
|--|------------------|-----------------|
| Beef cattle ranching and farming, including feedlots and dual- | | |
| purpose ranching and farming | 42,500.8 | \$7,879,642,455 |
| Wholesale trade | 11,759.7 | \$2,750,094,561 |
| Landscape and horticultural services | 11,652.8 | \$686,084,492 |
| Animal, except poultry, slaughtering | 10,575.1 | \$7,599,458,632 |
| Support activities for agriculture and forestry | 10,136.0 | \$458,479,349 |
| Grain farming | 9,926.5 | \$4,443,242,750 |
| Truck transportation | 7,855.4 | \$1,324,592,418 |
| Meat processed from carcasses | 6,716.7 | \$3,574,493,472 |
| Real estate | 6,371.0 | \$1,203,341,945 |
| All other crop farming | 4,717.3 | \$333,778,387 |

The Beef cattle ranching and farming, including feedlots and dual-purpose ranching and farming industry directly contributes approximately \$ 7.9 billion to the Kansas economy. This table also shows how much revenue is generated in other industries by having a strong agriculture industry.

| Description | Total Employment | Total Output |
|--|-------------------------|-----------------|
| Beef cattle ranching and farming, including feedlots and dual- purpose ranching and farming | 42,500.8 | \$7,879,642,455 |
| Animal, except poultry, slaughtering | 10,575.1 | \$7,599,458,632 |
| Grain farming | 9,926.5 | \$4,443,242,450 |
| Dog and cat food manufacturing | 2,426.0 | \$3,637,545,703 |
| Meat processed from carcasses | 6,716.7 | \$3,574,493,472 |
| Wholesale trade | 11,759.7 | \$2,750,094,561 |
| Farm machinery and other equipment manufacturing | 4,716.4 | \$2,336,532,908 |
| Oilseed farming | 1,997.7 | \$1,819,867,462 |
| Other animal food manufacturing | 1,345.1 | \$1,806,687,768 |
| Truck transportation | 7,855.4 | \$1,324,592,418 |

Below is a summary of all agriculture data with employment levels and output level. These values can tell how many jobs are represented by each agriculture sector and the output they contributed to the Kansas economy.

| Description | Employment | Output |
|--|------------|-----------------|
| Oilseed farming | 1,997.7 | \$1,819,867,462 |
| Grain farming | 9,926.5 | \$4,443,242,750 |
| Vegetable and melon farming | 142.7 | \$23,569,680 |
| Fruit farming | 139.4 | \$9,397,399 |
| Tree nut farming | 61.9 | \$8,753,734 |
| Greenhouse, nursery, and floriculture production | 682.8 | \$76,855,432 |
| Cotton farming | 124.8 | \$25,837,000 |
| All other crop farming | 4,717.3 | \$333,778,387 |
| Beef cattle ranching and farming, including feedlots and dual- | | |
| purpose ranching and farming | 42,500.8 | \$7,879,642,455 |
| Dairy cattle and milk production | 1,337.3 | \$532,610,376 |
| Poultry and egg production | 94.7 | \$64,989,688 |
| Animal production, except cattle and poultry and eggs | 3,879.5 | \$525,855,737 |
| Commercial logging | 204.9 | \$9,609,160 |
| Commercial hunting and trapping | 481.1 | \$7,809,179 |
| Other chemical and fertilizer mineral mining | 124.9 | \$23,418,532 |
| Dog and cat food manufacturing | 2,426.0 | \$3,637,545,703 |
| Other animal food manufacturing | 1,345.1 | \$1,806,687,768 |
| Flour milling | 901.1 | \$1,270,110,646 |
| Malt manufacturing | 32.6 | \$48,307,687 |
| Wet corn milling | 31.8 | \$63,049,523 |
| Soybean and other oilseed processing | 205.5 | \$931,037,423 |
| Fats and oils refining and blending | 272.1 | \$472,441,959 |
| Breakfast cereal manufacturing | 135.8 | \$107,392,908 |
| Nonchocolate confectionery manufacturing | 142.6 | \$56,867,691 |
| Chocolate and confectionery manufacturing from cacao beans | 185.9 | \$128,299,835 |
| Confectionery manufacturing from purchased chocolate | 1,224.8 | \$427,989,287 |
| Frozen fruits, juices and vegetables manufacturing | 94.4 | \$40,941,890 |
| Frozen specialties manufacturing | 1,169.9 | \$430,859,154 |
| Canned fruits and vegetables manufacturing | 181.6 | \$89,833,411 |
| Dehydrated food products manufacturing | 73.5 | \$35,323,490 |
| Fluid milk manufacturing | 166.6 | \$125,023,107 |
| Dry, condensed, and evaporated dairy product manufacturing | 198.2 | \$281,900,097 |
| Animal, except poultry, slaughtering | 10,575.1 | \$7,599,458,632 |
| Meat processed from carcasses | 123.5 | \$3,574,493,472 |
| Rendering and meat byproduct processing | 114.4 | \$62,452,302 |
| Poultry processing | 20.0 | \$5,893,458 |
| Bread and bakery product, except frozen, manufacturing | 3,431.3 | \$463,274,624 |
| Frozen cakes and other pastries manufacturing | 117.1 | \$19,000,053 |
| Cookie and cracker manufacturing | 364.7 | \$152,662,383 |
| Dry pasta, mixes, and dough manufacturing | 291.6 | \$191,101,378 |
| Tortilla manufacturing | 133.6 | \$25,712,576 |
| Other snack food manufacturing | 785.5 | \$472,643,032 |

| Coffee and tea manufacturing | 75.7 | \$46,321,093 |
|---|----------|-----------------|
| Flavoring syrup and concentrate manufacturing | 446.6 | \$1,287,259,593 |
| Mayonnaise, dressing, and sauce manufacturing | 107.1 | \$73,257,519 |
| Spice and extract manufacturing | 576.3 | \$337,420,154 |
| All other food manufacturing | 1,794.2 | \$631,284,154 |
| Bottled and canned soft drinks & water | 621.5 | \$527,026,766 |
| Breweries | 115.3 | \$58,394,681 |
| Wineries | 112.5 | \$32,233,839 |
| Distilleries | 15.1 | \$15,600,014 |
| Fiber, yarn, and thread mills | 13.8 | \$4,066,505 |
| Sawmills | 53.1 | \$12,613,112 |
| Paper mills | 28.6 | \$23,512,552 |
| Paperboard mills | 142.3 | \$121,075,196 |
| Nitrogenous fertilizer manufacturing | 209.4 | \$309,763,062 |
| Fertilizer mixing | 118.2 | \$81,105,580 |
| Pesticide and other agricultural chemical manufacturing | 121.1 | \$170,472,153 |
| Farm machinery and equipment manufacturing | 4,716.4 | \$2,336,532,908 |
| Lawn and garden equipment manufacturing | 733.2 | \$387,897,117 |
| Food product machinery manufacturing | 619.9 | \$195,946,596 |
| All other industrial machinery manufacturing | 1,195.9 | \$320,121,645 |
| Veterinary services | 4,190.2 | \$428,649,954 |
| Landscape and horticultural services | 11,652.8 | \$686,084,492 |

All 105 counties in Kansas have IMPLAN models and an agricultural contribution summary report. These values do not factor in the retail environment of food sales. Food retail is important, but in order to provide the most accurate picture of the impact of production agriculture and processing to Kansas, the retail sector was omitted. Furthermore, animal health pharmaceuticals were not included in the model due to the lack of availability of data.